## **Key Features of Continuation Phase**

In a parish which chooses to work with a mentor, the following activities can be considered part of the Continuation Phase.

- 1.Encouragement by mentor to form a small Continuation Committee of approximately four people, if one does not currently exist.
- 2.Identification of key sources of further donations:
  - Those who have not yet turned in a pledge card
  - One-time givers in the Active Phase
  - New parish members
  - Pledgers who wish to increase their pledge
- 3. For specific sources of further donations:
  - Help with the decision about when to stop follow-up on non-donors;
  - Alert parish as a whole to upcoming communications from Diocese to one-time givers
  - Provide advice as required on approaches to new parishioners using existing material
  - Alert parish as a whole to upcoming reminders from Diocese to pledgers on anniversary of pledge
- 4.Encourage and advise on regular (perhaps quarterly) ongoing communications which may include the following:
  - Bulletin inserts
  - Parish newsletter
  - Parish website updates
  - Thank you notes to donors (rector to sign, based on information from Diocese)
  - Thank you notes to Ambassadors (campaign chair to sign?)

5.Information to share might include:

- Where parish is relative to GIFT goal
- How parish has used its portion of GIFT funds
- What Diocesan projects have been funded by GIFT
- Other items of interest in the parish, especially stories of people helped by parish or Diocesan funds
- 6. Maintain a reporting relationship with the Synod office, perhaps quarterly via e-mail.
- 7. Assist with ongoing Stewardship in the parish as needed and when asked by Synod office